

IMSI

Integrated Management
Systems Inc.

Company Overview



Profile

- Founded in 1985
- Corporate office in Ann Arbor, full time staff of 300+ people
- IT and Project Management Consulting
- Fortune 500 clients





Clients *Partial List*

- **Ford Motor Company (USA)**
- **Ford Motor (Europe)**
- **General Motors**
- **DaimlerChrysler**
- **Mack Truck**
- **Visteon Corporation**
- **Magna International / Atoma Interiors, Decoma Exteriors**
- **Johnson Controls, Lear Corporation**
- **Electronic Data Systems**
- **Hewlett Packard**
- **Textron, American Sunroof Corporation (ASC)**





Clients *Partial List*



- **Severstal**
- **Detroit Edison, CMS Generation**
- **State of Michigan**
- **Pfizer**
- **The Budd Company**
- **Calsonic North America**
- **Giffels Associates, Bechtel Corporation**
- **Ayres, Lewis, Norris & May**
- **Ann Arbor Computer, Jervis B. Webb Company**
- **Flextronics Enclosure Systems**



Professional Services

■ IT staffing

- Applications development
- Programmers/analysts, System analysts
- Software engineers, Database administrators
- System & Network administrators
- Website developers
- Help desk support
- Project managers





Professional Services

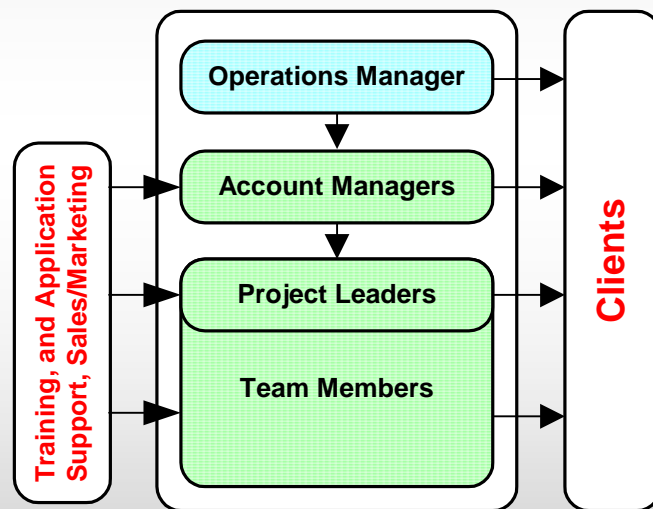
■ Project Management

- Project Management Office (PMO) implementation
 - Planning
 - Progress tracking
 - Reporting
 - Liaison
 - Roll-out coordination
 - Process development
 - Website development
 - Issue, change management
- Flexible staffing
- Systems & training





Organization



- **Operations manager**
 - General business administration
 - High level client relations
- **Account managers**
 - Client relations, business development
 - Project support
- **Project leaders**
 - Client, team support
- **Team members**
 - Project support

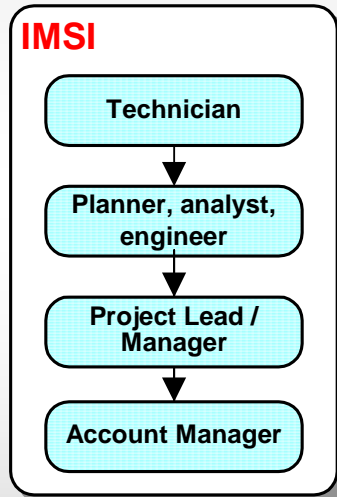


Careers (horizontal progression)

- **Information Systems & Technology (IS/IT)**
 - Programmers/Systems Analysts
 - Information Systems Planners
 - Database Analysts & Developers (DBAs)
- **Project management**
 - Planners & Schedulers
 - Project Coordinators
 - Program Analysts
- **Business Process Design, Documentation and Training**
 - Process Analyst
 - Trainers



Careers (Vertical progression)



- **Technician**
 - 0-2 years
 - Focused technical skills
- **Planner, analyst, engineer**
 - 2 + years
 - Advanced technical skills, BS/BA min.
- **Project Lead**
 - Superior technical skills
 - 5 + years experience, proven leadership
- **Project Manager**
 - 7 + years w/IMSI, req'd for acct mgmt
 - Distinguished personally, technically
- **Account Manager**
 - 10 + years experience, 5 + years w/IMSI
 - Strategic, knowledgeable, successful



What we look for

■ Personal skills

- Initiative, creativity
- Ability to work with others
- Dependability
- Professionalism
- Flexibility
- Positive attitude

■ Technical skills

- Job knowledge
- Productivity
- Quality of work
- Meeting deadlines
- Oral, written communication





Why IMSI?

■ Opportunity

- Experience on large client projects
- Work w/IMSI's expert staff
- IMSI training and development
- Diverse assignments
- Performance-based advancement

■ Corporate Stability

- Long term client relationships
- History of steady growth